



FOR IMMEDIATE RELEASE

Rand Worldwide Reports Second Quarter Fiscal Year 2013 Results

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Trend of Profitable Operations Continues

FRAMINGHAM, MA – February 14, 2013 – Rand Worldwide, Inc. (OTCBB: RWWI), a global provider of technology solutions to organizations with engineering design and information technology requirements, announces its financial results for the three and six months ended December 31, 2012.

For the three months ended December 31, 2012, Rand Worldwide, Inc. reported total revenues of \$21.6 million as compared with \$22.5 million in the same quarter for the prior fiscal year. The Company's overall gross margin percentage for the current quarter was 50.5%, up significantly from the 47.0% reported for the quarter ended December 31, 2011. Total selling, general and administrative expenses were \$9.2 million, a 5% increase from the \$8.8 million reported for the same quarter for the prior fiscal year. As a result, the Company reported net income of \$496,000, or \$0.01 per share per fully diluted share, compared to net income of \$1,039,000, or \$0.02 per share, for the same period in the prior year.

For the six months ended December 31, 2012, the Company reported total revenues of \$43.2 million as compared with \$44.4 million in the prior year. Year to date net income was \$1,072,000, or \$0.02 per fully diluted share, as compared with net income of \$1,441,000, or \$0.03 per share, reported for the same period in the prior year.

"Our core business continues to produce high gross margin levels which should result in some further improvement in profitability when we see the results of the additional sales professionals that we have brought on board in the past few quarters," said Lawrence Rychlak, president and chief financial officer at Rand Worldwide. "In addition, we remain very confident about the prospects for our archiving business, as sales levels have exceeded our expectations and the pipeline of new opportunities continues to grow."

"We continue to stay focused on investing in our customer facing, technical employees to ensure that our clients work with the most talented, technically savvy and industry knowledgeable experts in the channel," added Marc Dulude, chief executive officer at Rand Worldwide. "This investment has resulted in the receipt of several specialization designations from Autodesk based on our demonstrated expertise in the areas of PLM, Simulation, Consulting, Plant and MEP Systems Engineering."

Forward-looking Statement

This press release contains forward-looking statements about the expectations, beliefs, plans, intentions, and strategies of Rand Worldwide, Inc. There are a number of important factors that could cause actual results to differ materially from those anticipated by any forward-looking information. Statements that are not historical in nature, including those that include the words “goal,” “expect,” “anticipate,” “estimate,” “should,” “believe,” “intend,” and similar expressions, are based on current expectations, estimates and projections about, among other things, the industry and the markets in which Rand Worldwide operates, and they are not guarantees of future performance. Whether actual results will conform to expectations and predictions is subject to known and unknown risks and uncertainties, including risks and uncertainties discussed in this report; general economic, market, or business conditions; changes in interest rates, and demand for our products and services; changes in our competitive position or competitive actions by other companies; the ability to manage growth; changes in laws or regulations or policies of federal and state regulators and agencies; and other circumstances beyond our control. Consequently, all of the forward-looking statements made in this document are qualified by these cautionary statements, and there can be no assurance that the actual results anticipated will be realized, or, if substantially realized, will have the expected consequences on our business or operations.

(Tables Below)

Rand Worldwide, Inc. Summary Consolidated Financial Data

	Three Months Ended December 31,		Six Months Ended December 31,	
	2012	2011	2012	2011
Revenues-				
Product sales	\$10,540,000	\$12,771,000	\$22,055,000	\$26,046,000
Service revenue	5,505,000	5,255,000	10,878,000	10,059,000
Commission revenue	5,536,000	4,447,000	10,249,000	8,311,000
Total revenues	<u>21,581,000</u>	<u>22,473,000</u>	<u>43,182,000</u>	<u>44,416,000</u>
Cost of revenues-				
Cost of product sales	6,858,000	8,703,000	14,188,000	18,003,000
Cost of service revenue	3,816,000	3,198,000	7,510,000	6,332,000
Total cost of revenues	<u>10,674,000</u>	<u>11,901,000</u>	<u>21,698,000</u>	<u>24,335,000</u>
Gross margin	\$10,907,000	\$10,572,000	\$21,484,000	\$20,081,000
Operating income	1,135,000	1,343,000	2,080,000	1,938,000
Net income	496,000	1,039,000	1,072,000	1,441,000
Earnings per share:				
Basic	<u>\$ 0.01</u>	<u>\$ 0.02</u>	<u>\$ 0.02</u>	<u>\$ 0.03</u>
Diluted	<u>\$ 0.01</u>	<u>\$ 0.02</u>	<u>\$ 0.02</u>	<u>\$ 0.03</u>
Weighted average common shares outstanding:				
Basic	<u>53,990,589</u>	<u>52,223,307</u>	<u>53,906,012</u>	<u>52,072,435</u>

Diluted	<u>55,040,285</u>	<u>55,694,749</u>	<u>54,955,708</u>	<u>55,563,059</u>
	December 31,	June 30,		
	2012	2012		
Current assets	\$24,471,000	\$23,323,000		
Long term assets	<u>29,619,000</u>	<u>27,887,000</u>		
Total assets	<u>\$54,090,000</u>	<u>\$51,210,000</u>		
Current liabilities	\$19,974,000	\$19,750,000		
Long term liabilities	1,575,000	614,000		
Total stockholders' equity	<u>32,541,000</u>	<u>30,846,000</u>		
Total liabilities and stockholders' equity	<u>\$54,090,000</u>	<u>\$51,210,000</u>		

About Rand Worldwide

Rand Worldwide is one of the world's leading professional services and technology companies for the engineering community, targeting organizations in the building, infrastructure, and manufacturing industries. The company advances the way organizations design, develop, and manage building, infrastructure, and manufacturing projects. *Fortune 500* and *Engineering News Record's* Top 100 companies work with Rand Worldwide to gain a competitive advantage through technology consulting, implementation, training, and support services. One of the world's largest integrators of Autodesk software, the company also provides data archiving based upon solutions from Autonomy, facilities management software from ARCHIBUS, CAD and PLM courseware through their ASCENT division and provides training and support solutions on Dassault Systèmes and PTC products. For more information, visit rand.com

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