



Rand Simulation Named 2019 Americas Partner of Year by ANSYS

Explosive growth, deep product expertise and focus on customer success all factored into earning coveted award

Baltimore, MD — February 6, 2020 – Ranked as the top performer for total business across the Americas, [Rand Simulation \(Rand SIM\)](#) earned the prestigious Americas Partner of the Year Award from ANSYS for 2019. The honor was presented at the ANSYS Sales Kickoff Meeting in Orlando, Florida on January 20, 2020.

“We’re elated that out of 140 partners around the globe, Rand SIM was awarded the accolade of Americas Partner of the Year by ANSYS,” says Jason Pfeiffer, vice president, Rand SIM. “From day one, we’ve hired the brightest minds in the industry in our quest to deliver unrivalled simulation solutions. Being recognized with this top honor validates our strategy and motivates the team to continue their pursuit of constant improvement in the world of engineering simulation.”

Rand SIM’s Computational Fluid Dynamics (CFD) and Finite Element Analysis (FEA) experts have expanded their North American footprint while growing their team to include highly focused expertise in electromagnetics and turbomachinery. Across multiple industries, Rand SIM is dedicated to helping engineers innovate, optimize and validate designs in a virtual environment, driving time and cost savings throughout the product development cycle.

“The swift growth of Rand SIM across North America as well as the team’s ability to inject innovation into companies across a broad cross section of industries has been impressive,” says Bob Thibeault, director of worldwide channel business development, ANSYS. “Customers benefit from Rand SIM’s perfect blend of collaborative consulting and a deep understanding of ANSYS’ industry leading software which allows them to deliver more innovative products to market faster. We congratulate Rand SIM on all they have done to earn this award.”

To gain a deeper understanding of engineering simulation and how it can benefit your business, [watch this brief video](#). To connect with one of Rand Simulation’s CFD, FEA or EMAG experts, call 888-483-0674, email simulation@rand.com or visit randsim.com/contact.

About Rand Simulation

Rand Simulation is focused on helping organizations bring their product vision to reality through incorporating engineering simulation technology into the product development process. Rand Simulation helps product development organizations looking to compress the design process, maximize innovation, strengthen competitive differentiation and grow bottom-line profitability. Serving as both a North American reseller of ANSYS engineering simulation software and a trusted design consultant, Rand Simulation offers insights gained from over 3,000 design projects using engineering analysis software to balance design performance with size, cost, DFM and aesthetics.

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